

Message Text

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ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W

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FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC IMMEDIATE 5302

C O N F I D E N T I A L THE HAGUE 0943

EXDIS

FOR ASST SECY ENDERS FROM AMBASSADOR GOULD

E.O. 11652: GDS

TAGS: PFOR, EAIR, NL

SUBJECT: SOLUTION OF OUR CIVIL AIR DISPUTE WITH THE
NETHERLANDS

1. LATE YESTERDAY I RECOMMENDED TO THE SECRETARY A
PROMPT RECONCILIATION OF THE CIVAIR DISPUTE WITH
KLM BECAUSE WE ARE CONVINCED THE REMOTE LIKELIHOOD
THAT THE DUTCH WILL YIELD ON THE CONCEPTUAL ISSUE
OF SIXTH FREEDOM IS TOTALLY OVERWEIGHED BY THE
IMPORTANCE OF GETTING SUCCESSFULLY OVER THIS HURDLE
BEFORE WE ENTER THE STRETCH DRIVE FOR THE LWF SALE.
AS I AM SURE YOU SENSED FROM YOUR TALKS HERE WITH
MINISTERS VAL DER STOEL AND LUBBERS A RESOLUTION ON
NUMBERS CAN BE REACHED, AND WE ARE REASONABLY CONFIDENT
THAT SOME MODALITY CAN BE FOUND TO ADJUDICATE OR DEFER
THE SIXTH FREEDOM ISSUE.

2. THE PROPOSAL FOR A CHANGE IN POLICY IN NO WAY IMPLIES
CRITICISM OF THE NEGOTIATING TECHNIQUES OF OUR TEAM; TO
THE CONTRARY, CONSIDERING THEIR NARROW MANDATE, WE FEEL
THEY HAVE DONE AN OUTSTANDING JOB. BUT POLICIES ARE
DESIGNED TO PRODUCE RESULTS AND SHOULD BE ADJUSTED IN
THE LIGHT OF THE REACTIONS THEY ENGENDER AND IN THE
LIGHT OF CHANGING CONDITIONS. STAYING ON DEAD CENTER
IS INCURRING ILL WILL WITHIN THE DUTCH GOVERNMENT TO
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OUR DETRIMENT, FOR THE GOOD WILL OF THE GON IS IMPOR-

TANT TO US IN MANY CONTEXTS IN ADDITION TO THE YF-16
PROJECT AS, FOR EXAMPLE, IN IEA DEVELOPMENTS.

3. IF YOU CONCUR, AS HOPEFULLY YOU DO, THAT A POLICY
CHANGE IN OUR CIVIL AIR APPROACH TO THE DUTCH IS NOW
IN ORDER, YOUR ACTIVE SUPPORT IN MOVING THE MATTER
TOWARDS PROMPT RESOLUTION WOULD BE AS MUCH APPRECIATED
AS WE KNOW IT WOULD BE HELPFUL. BEST REGARDS.

GOULD

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